

**2022 - 2023 Budget**

**REVENUE**

Income from Current Members	\$	332,575
Income from New Board Members	\$	11,025
Income from Returning Board Members	\$	-
Misc Income	\$	4,000
Interest Income	\$	4,000
<b>TOTAL REVENUE</b>	<b>\$</b>	<b>351,600</b>

**EXPENSES**

<b>Payroll &amp; Benefits</b>		
Salaries	\$	186,652
Car Allowance - President	\$	3,600
Car Allowance - Vice President	\$	1,800
Longevity Step Pay	\$	1,390
Sick Pay Incentive	\$	200
Christmas Pay	\$	225
Retention Pay	\$	6,450
FICA	\$	15,324
Workers Comp	\$	761
Health, Life, Dental & LT Disability Insurance	\$	27,630
Overtime	\$	-
Special Services (service pin)	\$	-
Retirement	\$	29,447
<b>Payroll &amp; Benefits Sub-Total</b>	<b>\$</b>	<b>273,479</b>

<b>Administration</b>		
Bookkeeping	\$	9,000
Dues/Subscriptions/Memberships	\$	7,000
Equipment Rental: Copier	\$	2,740
Insurance: Office/D&O Liability	\$	1,711
Meeting Expense	\$	250
Mileage Expense	\$	120
Office - Miscellaneous	\$	200
Office Supplies	\$	600
Postage	\$	250
Printing	\$	300
Prof Dev Expense: Conferences/Schools	\$	2,000
Professional Fees/Legal Fees	\$	7,500
Travel Exp: Air Fare/Car Rental	\$	500
Travel Exp: Hotels/Motels & Meals	\$	4,000
<b>Administration Sub-Total</b>	<b>\$</b>	<b>36,171</b>

<b>Equipment</b>		
Hardware	\$	500
Software	\$	6,735
<b>Equipment Sub-Total</b>	<b>\$</b>	<b>7,235</b>

<b>Program</b>		
Consulting Expense	\$	-
Industry & Retail Development	\$	-
Event Sponsorship/Trade Shows	\$	6,000
Existing Industry/Business Support	\$	12,000
Business Attraction and Development	\$	10,000
Marketing	\$	6,415
Market Research Studies	\$	300
Contingency	\$	-
<b>Program Sub-Total</b>	<b>\$</b>	<b>34,715</b>
<b>TOTAL EXPENSES</b>	<b>\$</b>	<b>351,600</b>
<b>Excess Revenue over Expense</b>	<b>\$</b>	<b>-</b>